How to make Norway more sexy for international talent?

Silvija Seres and Dilek Ayhan

Is Norway sexy for foreign talent?



Couple on their way to Kjerag – visitnorway.com



How does foreign talent weigh

Norway's advantages?







- 1. Great society
- 2. Work culture
- 3. Life balance
- 4. Innovation clusters
- 5. Transparency & trust
- 6. Petroleum fund
- 7. Healthy environment

- 1. Powered by nature
 - 2. Salmon
 - 3. Birkebeiner

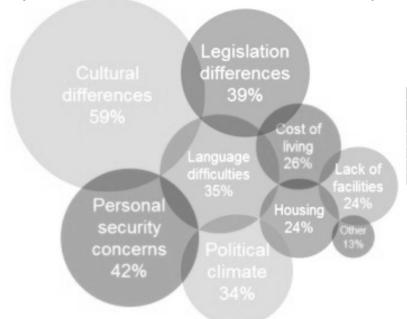
- 1. Weather
- 2. Social homogeneity
- 3. Immigration policies
 - 4. Oil splurge
- 5. Language and geography
 - **6. Alternative cost**
 - 7. Lutefisk



Global attractiveness

The Global Mobility Survey Report 2012 conducted by Circle Research and Santa Fe Group.

#1: Prosperity Index, Legatum Institute



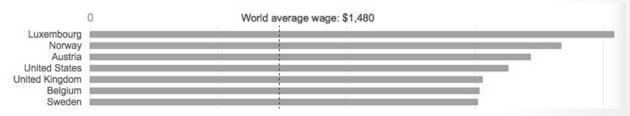
The survey identified 8 key factors which make a destination challenging

EIU Democracy Index

Category scores									
	Rank	Overall score	I Electoral process and pluralism	II Functioning of government	III Political participation	IV Political culture	V Civil liberties		
Full democracies									
Norway	1	9.80	10.00	9.64	10.00	9.38	10.00		
Iceland	2	9.65	10.00	9.64	8.89	10.00	9.71		
Denmark	3	9.52	10.00	9.64	8.89	9.38	9.71		
Sweden	4	9.50	9.58	9.64	8.89	9.38	10.00		

UN's Human Development Index (HDI)

		Human Development Index (HDI)	Inequality-adjusted HDI		Gender Inequality Index	
DI	rank	Value	Value	Rank	Value	Rank
ER	Y HIGH HUMAN DEVELOPMENT			10.07	1.1.1.1.1	
1	Norway	0.943	0.890	1	0.075	6
2	Australia	0.929	0.856	2	0.136	18
3	Netherlands	0.910	0.846	4	0.052	2
4	United States	0.910	0.771	23	0.299	47
5	New Zealand	0.908			0.195	32
6	Canada	0.908	0.829	12	0.140	20
7	Ireland	0.908	0.843	6	0.203	33
8	Liechtenstein	0.905				
9	Germany	0.905	0.842	7	0.085	7
10	Sweden	0.904	0.851	3	0.049	1



Average world wages in PPP dollars: International Labour Organization

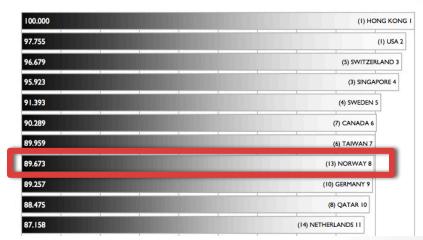
Competitiveness

The Global Competitiveness Index 2012–2013 rankings World Economic Forum

	GCI				
Country/Economy	Rank/144	Score (1-7)	Rank among GCI 2011–2012 sample	GCI 2011–2012 rank	
Switzerland	1	5.72	1	1	
Singapore	2	5.67	2	2	
Finland	3	5.55	3	4	
Sweden	4	5.53	4	3	
Netherlands	5	5.50	5	7	
Germany	6	5.48	6	6	
United States	7	5.47	7	5	
United Kingdom	8	5.45	8	10	
Hong Kong SAR	9	5.41	9	11	
Japan	10	5.40	10	9	
Qatar	11	5.38	11	14	
Denmark	12	5.29	12	8	
Taiwan, China	13	5.28	13	13	
Canada	1./	5 97	1/	12	
Norway	15	5.27	15	16	
Austria	16	5.22	16	19	
Belgium	17	5.21	17	15	
Saudi Arabia	18	5.19	18	17	
Korea, Rep.	19	5.12	19	24	
Australia	20	5.12	20	20	
France	21	5.11	21	18	

Other scores:
#118 population size
#25 economy size
#2 BNP in Europe
#6 ease of doing business
#4 per capita income
#1 lowest unemployment in OECD

World competitiveness scoreboard IMD



Education

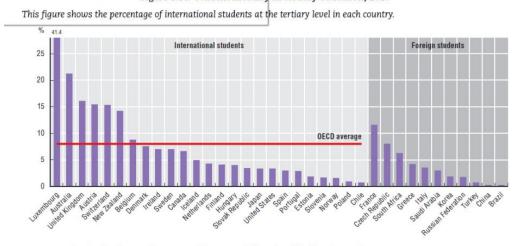
Times Higher Education ranking 2012

Norwegian universities not among top 200

- University of Oslo no. 202
- •University of Bergen no. 228
- •NTNU in Trondheim no. 251
- •University in Tromsø no 301

Student mobility in tertiary education





Source: OECD (2012), Education at a Glance 2012, Table C4.1, available at: http://dx.doi.org/10.1787/888932667235.



- 1. Norway's corporate employer branding
- 2. World class universities
- 3. Attract top international students
- **4.** International schools
- 5. Promote Norway's real advantages

- **6.** Promote top achievers
- **7.** Integration policies for talent
- 8. Teach cross-cultural management
- 9. Public information in English
- 10. Variety of int' I cultural experiences



Our top 10 advice to companies

- 1. Be an international player in your field
- 2. Be flexible and open to change
- 3. Speak English
- 4. Accommodate international social expectations
- 5. Recruit internationally, also from top universities
- 6. Recruit a critical mass of international talent
- 7. Give your talents international exposure
- 8. Drive culturally-agnostic promotions and recruitment
- 9. Onboarding-programs for international talent
- 10. Make international talent attraction and retention a strategic part of your HR

Out top 10 advice to foreign talent

- 2. Reach out, be seen 5. Be patient with career
- **3.** Teach your culture **6.** Be patient with people
- 1. Be focused, be best 4. Learn Norwegian culture 7. Choose the right company
 - 8. Cherish Norway's advantages
 - **9.** Raise you comp's game
 - 10. Be flexible, take on new oppro



Our conclusions:

- 1.We must decide whether we really need more int'l talent!
- 2.If yes, we need to promote our advantages and our heroes.
- 3.If yes, we need a complete "talent value chain" approach.



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5 minute working session for your table:

Our questions to you:

- 1) What is Norway's most sexy attribute for foreign talent?
- 2) What are the main gaps in Norway's ability to attract foreign talent?

Please submit your written answers at the stage to Dilek or Silvija.